

Haskell & White Roundtable Series presents:



Growth Strategies in a Down Market

Preparing for your Next Transaction

Thursday, April 30, 2009

11:00 a.m. – 1:00 p.m.

**Hyatt Regency La Jolla
at Aventine**

3777 La Jolla Drive
San Diego, CA 92122

To register for the roundtable,
please contact

**Joy Goffin at (949) 450-6371 or
jgoffin@hwcpa.com**

Online registration is also available at
www.hwcpa.com

Growth through acquisition can be faster and less expensive than organic growth. Many factors such as the need for consolidation, attractive prices, and struggling businesses with a need for capital are likely to stimulate M&A activity in the later part of 2009. With a record number of deals being canceled in 2008, the pent up demand for M&A activity will accelerate late this year as sellers become more motivated and strategic buyers seek to acquire business that will add value and create synergy. Furthermore, the “dry powder” held by private equity groups is aging rapidly and will need to be deployed.

Topics to be discussed include:

- Developing an acquisition strategy to achieve growth
- Identifying sources of funding
- Evaluating a potential target company
- Navigating the acquisition process
- Conducting effective due diligence
- Structuring the transaction
- Managing the transition and integration of the acquired business

Roundtable Speakers

Wayne R. Pinnell, CPA

Haskell & White LLP
Managing Partner

Gary L. Curtis, CPA

Haskell & White LLP
Corporate Tax Partner

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CERTIFIED PUBLIC ACCOUNTANTS
AND BUSINESS ADVISORS

Who should attend:

- Chief Executive Officers
- Chief Financial Officers
- Controllers
- Senior Management
- Board Members